Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 1 of 42

Benjamin J. Ginter, Attorney at Law

34 Forest Avenue Cranford, NJ 07016

Tel: 908-272-6565 Fax: 484-214-0310 Attorney for Debtor

IN RE:

|UNITED STATES BANKRUPTCY COURT

|DISTRICT OF NEW JERSEY

|CHAPTER 13

VIRGINIA E. SANTOS

|CASE NO.: 14-28424/JKS

| Hearing Date: November 8, 2018

DEBTOR.

|Time: 11:00 AM

NOTICE OF MOTION FOR AUTHORIZING TO SELL PROPERTY FREE AND CLEAR OF LIENS; APPOINTING PROFESSIONALS; AND FOR ALLOWANCE OF BROKER'S COMMISSION AND COUNSEL FEES

To:

Marie-Ann Greenberg Chapter 13 Standing Trustee 30 Two Bridges Road Suite 330 Fairfield, NJ 07004

Denise E. Carlon

KML Law Group PC Sentry Office Plaza 216 Haddon Avenue Suite 206 Westmont, NJ 08108

Brian C. Nicholas

KML Law Group, PC 216 Haddon Ave, Suite 406 Westmont, NJ 08018

American Express Po Box 981537 El Paso, TX 79998 Bank Of America Po Box 982235 El Paso, TX 79998

Calvary Portfolio 500 Summit Lake Dr, Suite 4a Valhalla, NY 10595

Capital One Po Box 30281 Salt Lake City, UT 84130

Chase Po Box 15298 Wilmington, DE 19850

Client Services 3451 Harry S Truman Blvd St Charles, MO 63301

Fein Such Kahn & Sheppard 7 Century Dr, Suite 201 Parsippany, NJ 07054

Forster, Garbus & Garbus 60 Motor Parkway Commack, NY 11725

Gecrb
Po Box 965001
Orlando, FL 32896

Ltd Financial 7322 Southwest Freeway, Suite 1600 Houston, TX 77074

Lyons Doughty Veldhuis 130 Gaither Dr, Suite 100 Mount Laurel, NJ 08054

Midland Funding 8875 Aero Dr, Suite 200 San Diego, CA 92123

National Collegiate Trust 120 N 7th St Harrisburg, PA 17102 Ncb Management 1 Allied Dr, #DT Trevose, PA 19053

Northstar Location 4285 Genesee St Cheektowaga, NY 14225

Pnc Bank Po Box 856177 Louisville, KY 40285

Pnc Mortgage 3232 Newmark Dr Miamisburg, OH 45342

Richard C. Genabith Po Box 317 Berkeley Heights, NJ 07922

State Of New Jersey
Department Of Treasury Taxation Division
Po Box 1018
Moorestown, NJ 08057

Target
Po Box 673
Minneapolis, MN 55440

United Collections Bureau 5620 Southwyck Blvd, Suite 206 Toledo, OH 43614

PLEASE TAKE NOTICE that on November 8, 2018 at 11:00 AM or as soon thereafter as counsel may be heard, the undersigned, Benjamin J. Ginter, Attorney for the Debtor, will move before the United States Bankruptcy Court, district of New Jersey, 50 Walnut St, Newark, NJ 07102 for an order AUTHORIZING TO SELL PROPERTY FREE AND CLEAR OF LIENS; APPOINTING PROFESSIONALS; AND FOR ALLOWANCE OF BROKER'S COMMISSION AND COUNSEL FEES

PLEASE TAKE FURTHER NOTICE that the undersigned shall rely upon the annexed application in support of the relief being sought, together with such oral argument as the Court deems necessary.

PLEASE TAKE FURTHER NOTICE, that the relief requested herein does not involve complex legal issues; accordingly, no brief or

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 4 of 42

memorandum of law is being submitted in support of the within Motion.

PLEASE TAKE FURTHER NOTICE, that unless responsive papers are timely filed in accordance with local rules and served upon Debtors attorney, this Motion shall be deemed uncontested.

PLEASE TAKE FURTHER NOTICE, that pursuant to D.N.J. LBR 9013-1(a), a proposed form of Order is submitted herewith.

Dated: October 8, 2018

/s/ Benjamin J. Ginter
Benjamin J. Ginter, Esq.
Attorney for the Debtor

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 5 of 42

Benjamin J. Ginter, Attorney at Law

34 Forest Avenue Cranford, NJ 07016

Tel: 908-272-6565
Fax: 484-214-0310
Attorney for Debtor

IN RE:

|UNITED STATES BANKRUPTCY COURT

| DISTRICT OF NEW JERSEY

|CHAPTER 13

VIRGINIA E. SANTOS

|CASE NO.: 14-28424/JKS

|Hearing Date: November 8, 2018

DEBTOR.

|Time: 11:00 AM

CERTIFICATION IN SUPPORT OF MOTION FOR AUTHORIZATION TO SELL REAL PROPERTY FREE AND CLEAR OF JUDGMENT LIENS; FOR ALLOWANCE OF BROKER'S COMMISSION AND ATTORNEY FEES; AND TO APPOINT PROFESSIONALS

Benjamin J. Ginter, certifies as follows:

- 1. I am the attorney representing the debtor, Virginia E. Santos, in a Chapter 13 bankruptcy which was filed on September 8, 2014. I make this certification in support of the Debtors' Motion for Authorization to Sell a certain piece of Real Property Free and Clear of Judgment Liens, pursuant to 11 U.S.C. Sec. 363 (b) and (f); for Allowance of the Broker's Commission and Attorney's Fees Pursuant to 11 U.S.C. Sec 328(a) and 503(b)(1),
- 2. The property is currently Debtors' primary residence. The Debtor proposes to sell this property to J&G Property

- Solutions for \$269,990.00.00. Annexed hereto as **Exhibit A** is a true copy of the Contract of Sale.
- 3. The Debtor currently has a mortgage on this property in the amount of approximately \$90,607.01.00 owed to PNC Mortgage. Exhibit B.
- 4. The home recently appraised for \$270,000.00 Annexed hereto as Exhibit C which indicates that the home is being sold for fair market value.
- 5. Based on the selling price and mortgage payoff, there is approximately \$179,000.00 of equity. It is believed that this sale will not only pay the mortgage lien off in full, but there will be sufficient proceeds left over to pay any other unsecured creditor in full.
- 6. The Debtor also requests allowance of real estate attorney's fees under 11 U.S.C. Sec 328(a) and 503(b), which is customary under a such a transaction.
- WHEREFORE, we respectfully request that this Court enter into an Order Authorizing the Sale of the Property

 Free and Clear of Judgment Liens and Allow real estate attorney fees to be paid at closing.
- We hereby certify the foregoing statements made by me are true; I am aware that if any of the foregoing

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 7 of 42

statements made by me are willfully false, I am subject to punishment.

Dated: October 8, 2018

/S/BENJAMIN J. GINTER, ESQ.
BENJAMIN J. GINTER, ESQ.

EXHIBIT A

AGREEMENT TO SELL REAL ESTATE

1. SALE AND PURCI	ASE: Virginia T + (r Property So the terms and conditions specified be	Santos	("Seller")
and	J+ G Property So	lutions	("Buyer")
agree to sell and buy or	the terms and conditions specified be	low the property described as:	
Address:	-3 rersning Ava	Cranford NJ 07016	enliances (including but not
to goth an eniel all avictin	improvements and attached items if	cluding all fixtures, built-in furnishings, ap (s), window HVAC unit(s), washer(s), and o	phances (mending out not
C	well compating rode draperies and r	ther window treatments) as of Effective Da	ite. The real and personal
nxtures, attached wall-	e as included in the nurchase is referre	ed to as the "Property." Personal property li	isted in this Contract is include
in the purchase price, h	s no contributory value and is being l	eft for Seller's convenience.	
in the parenase private			
	PRICE	AND FINANCING Ed Javenty thousand dod sit to be held in trust by Seller.	220
2. PURCHASE PRIC	E: Two hundr	ed Javenty thousand ad	lars (\$ 210,000,00
(a) \$ 10.00	Refundable earnest money depo	sit to be held in trust by Seller.	
(b) \$ <u>N/A</u>	Conveyance taken subject to ex	isting liens; principal balances	
(-)	(If the principal balances are less th	an stated herein on day of closing, the purchase t	price shall be reduced to reflect thi
	difference; if the principal balance(s	s) is more than stated herein, then Buyer's requir	ed cash payment shall be reduced
decument in a	accordingly.)		
(c) \$1/A	Seller financing; terms	2. 2/ 1	
(d) \$ 269,990.	20 Cash, certified or cashier's chec	k on closing and delivery of deed (or such	greater of lesser amount as ma
	be necessary to complete payme	ent of purchase price after credits, adjustme	nts and prorations).
3. FINANCING: Buy	r shall have the same number of days	as the Closing Date, including extensions,	to obtain financing suitable to
the Buyer's requiremen	 As applicable by law, should the B 	uver give notice to the Seller prior to the en	d of this rinancing reflou,
that Buyer elects to can	cel this Contract (the "Cancellation No	otice"), this Contract shall terminate. If Buy dditionally cancel this agreement at any tim	e before closing due to a)
Cancellation Notice the	Contract shall continue. Buyer may a	ce information on the property, or b) inabil	ity to obtain financing. In eith
event Ruver shall be re	funded any money if any, paid to Sell	ler. If Seller files for bankruptcy under char	pters 1, 11, 12 or 13 of the
United States Bankrunt	v Code during this contract period. So	eller agrees not to reject, initiate steps to rej	ect, attempt to modify or initia
an attempt to modify th	s agreement. However, Buyer does re	calize that the Court may order otherwise di	ue to circumstances beyond
Seller's control.			
		CLOSING	land the Clasica Data shall
4. CLOSING DATE;	OCCUPANCY: Unless the Closing D	Date is specifically extended as described be	now, the Closing Date shall
prevail over all other ti	ne periods including, but not limited to	o, inspection and financing periods. The Cla	tramandous amounts of the
2001 12, 101	("Closing Date"). Selier acki	Buyer's control, such as coordinating suita	ble lien payoffs, may require
track alasing data t	he extended To be fair to the Buyer	for all the work required to bring this trans-	action to a close, as well as the
Campanahla factors th	at may inhibit the closing from taking	place as scheduled. Seller grants the buyer	the ability to make the unitate
desiries to output the	peing date for up to three (3) months	from the Closing Date without any notice to	the seller or any additional
consideration Clasing	any take place in a physical location of	or may be conducted by mail or electronic n	neans and the escrow/title/clos
agent for both the Buye	and the Seller sides of this transaction	on shall be chosen solely by Buyer. Upon fu	Dies to eleging the Saller will
rights and obligations of	this agreement will automatically ex	tend through the date of the actual closing. and swept the Property clean and (b) deliver	the deed occupancy and
have removed all perso	all items and trash from the Property	and swept the Property clean and (b) derivers so codes, to Buyer. In the event Property is	currently inhabited by Seller.
C-II to move o	t prior to closing and the Property sh	all be unoccupied at the time of closing. In	e Buyer, at its option, may che
to tales the Decomposite out	est to one or more residential leases t	n which case the Seller as the lessor shall, I	not less than 13 days prior to
closing, furnish to Buye	r copies of any and all written leases.	Seller shall, at closing, deliver and assign	all original leases to the Buyer
5. CLOSING PROCE	OURE; COSTS: In addition to other	expenses provided in this Contract, Seller a	nd Buyer will be responsible f
AL - C. II	ainted with this transaction indicated	helow	
(-) C-II Casta Ta ba	aid at time of closing Seller Costs sh	all include any taxes, surtaxes or fees for re	cording the deed; recording te
for donuments needed !	ours title. Ruyer's title insurance re	pairs to warranted items; wood-destroying t	organism a camient (it any) with
costs associated with cl	osing out open permits and obtaining	required permits for unpermitted existing in gages, Loan expenses, Lender's title policy,	Inspections, Flood insurance,
 But All the result is to the result of the re			
/ \ m'.1 P 11 1		act as specified in Paragraph 9(a) as title evi	idence. Seller will pay for the
arranda titla naliar and	Dover will celect the title agent Selle	r will pay fees for little scarcines prior to close	sing, including tax scaron and
1 6	t' f d alaging toon and Hillor	will not teet the fille scarcines after crosing	(to dity).
/ 1) h	T A TI A consistion or [andominium Association Ducs and of Asse	Silicitis (it miy), and an outer
		s tax with due allowance made for maximum sing occurs at a date when the current year	
homestead or other exc	nptions if allowed for said year. If clo	ising occurs at a date when the eartent year	
	2		
Buyer 5 1	and Solla / S	ge receipt of a copy of this page, which is Pa	ige 1 of 4 Pages.
buyer	and Seller acknowled	20 1000kt a. a. a.b	

Case 14-28424-JKS "Doc 48" Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 10 of 42

year's assessment is available, taxes will be prorated based upon such assessment and the prior year's millage. If the current year's assessment is not available, then taxes will be prorated on the prior year's tax; provided, however, if there are completed improvements on the Property by January 1st of the prior year, then taxes shall be prorated based upon the prior year's millage and at an equitable assessment to be agreed upon between the parties, failing which, request will be made to the County Property Tax Assessor for an informal assessment taking into consideration homestead exemption, if any. However, any tax prorations based on an estimate may at the request of either the Buyer or the Seller be subsequently readjusted upon receipt of tax bill on condition that a statement to that effect is set forth in the closing statement. This provision shall survive closing.

(e) Special Assessment by Public Body: Regarding special assessments imposed by a public body, Seller will pay (i) the full amount of liens that are certified, confirmed and ratified before closing and (ii) the amount of the last estimate of the assessment if an improvement is substantially completed as of Effective Date but has not resulted in a lien before closing, and Buyer will pay all other amounts. If special assessments may be paid in installments Buyer shall pay installments due after closing.

(f) Tax Withholding: Buyer and Seller will comply with the Foreign Investment in Real Property Tax Act, which may require Seller to

provide additional cash at closing if Seller is a "foreign person" as defined by federal law. 72 73

(g) Association(s): Seller will be responsible for paying any Homeowner's or Condominium Association transfer, estoppel or other fees imposed by the Association in order to close this property.

(h) Leases: If this is an income property, Seller shall provide Buyer with an accounting and assignment of security deposits at closing. Seller agrees to defend and indemnify Buyer for any and all claims, judgments and lawsuits related to the wrongful withholding of security deposits that arose out of events or circumstances arising before closing of title. This clause shall survive closing of title.

PROPERTY CONDITION

6. REAL PROPERTY DISCLOSURE: Seller represents that Seller does not know of any facts that materially affect the value of the Property, including but not limited to violations of governmental laws, rules and regulations, other than those that Buyer can readily observe or that are known by or have been disclosed to Buyer. If membership in a homeowners' association is mandatory, an association disclosure summary shall be provided by Seller to Buyer and Buyer reserves the right to cancel this Agreement if homeowners' association terms and conditions are unsuitable to Buyer. Seller warrants that there are no judgments threatening the equity of this property, and that there is no bankruptcy pending or contemplated by any title holder. Seller agrees not to encumber the property with any new liens or increase any lines of credit currently against the property starting from the date of execution of this contract through the date of closing.

7. MAINTENANCE, INSPECTIONS AND REPAIR: Seller will keep the Property in the same condition from Effective Date until closing, except any repairs required by this Contract, including lawns, shrubs, pool (if any). Seller will provide a key for property access so that Buyer can show partners, lenders, inspectors/contractors and other interested parties prior to closing. Seller agrees to keep all utilities, including, but not limited to, water, electricity and gas, turned on and functioning throughout the duration of this Agreement and until this transaction has closed. Seller warrants that the appliances currently in place at the time of this agreement will be the same appliances that are contained in the sale at the time of closing. At closing, Seller will assign all assignable repair and treatment contracts to Buyer and provide Buyer with paid receipts for all work done on the Property pursuant to the terms of this Contract. At closing, Seller will provide Buyer with any written documentation that all open permits have been closed out and that Seller has obtained required permits for improvements to the Property.

(1) Warranty: Seller warrants that property improvements, buildings or structures, the appliances, roof, plumbing non-leased major appliances and heating, cooling, mechanical, electrical, security, sprinkler, septic and plumbing systems, seawall, dock and pool equipment, if any, are and will be maintained in working condition until closing; that the structures (including roofs, doors and windows) and pool, if any, are structurally sound and watertight; and that torn or missing screens and missing roof tiles will be repaired or replaced. Seller warrants that all open permits will be closed out and that Seller will obtain any required permits for improvements to the Property prior to Closing Date. This clause shall survive closing of title.

(2) Professional Inspection: Buyer and/or its assigns may, at Buyer's expense, have the property inspected. This Agreement is subject to such inspection and Buyer may cancel this Agreement based on what is discovered from a detailed inspection of the property. (3) Wood-Destroying Organisms: "Wood-destroying organism" means arthropod or plant life, including termites, powder-post beetles,

oldhouse borers and wood-decaying fungi, that damages or infests seasoned wood in a structure, excluding fences. Buyer may, at Seller's expense, have the Property inspected by a licensed pest control business to determine the existence of past or present wood-destroying organism infestation and damage caused by infestation. If the inspector finds evidence of infestation or damage, Seller will deliver a copy of the inspector's written report to Buyer within 5 days from the date of the inspection. If Seller previously treated the Property for the type of wood-destroying organisms found, Seller does not have to treat the Property again if (i) there is no visible live infestation, and (ii) Seller transfers to Buyer at closing a current full treatment warranty for the type of wood-destroying organisms found. Otherwise, Seller will have 5 days from receipt of the inspector's report to have reported damage estimated by a licensed building or general contractor and

111 corrective treatment estimated by a licensed pest control business. Seller will have treatments and repairs made by an appropriately 112 113

licensed person at Seller's expense.

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8. RISK OF LOSS: If this Property is damaged prior to transfer of title, Buyer has the option of choosing to either accept any insurance proceeds with the title to the property in "as is" condition, or canceling this Agreement and return of all deposits.

9. TITLE: Seller to deliver to Buyer Fee Simple title by a Warranty and/or Grant Deed free from any liens, restrictions, encumbrances, or 117 easements not specifically referenced in this agreement or that currently are not of public record. 118 (a) Title Evidence: Title evidence will show legal access to the Property and marketable title of record in Seller in accordance with current 119 title standards adopted by the state Bar, subject only to the following title exceptions, none of which prevent residential use of the

Property: covenants, easements and restrictions of record; matters of plat; existing zoning and government regulations; oil, gas and mineral rights of record if there is no right of entry; current taxes; mortgages that Buyer will take over subject to; and encumbrances that

Buyer 5 / and Seller V 5 acknowledge receipt of a copy of this page, which is Page 2 of 4 Pages.

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Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main

Page: 11 of 42

Seller will discharge at or before closing. Seller will, at least 2 days prior to closing, deliver to Buyer a title insurance commitment issued by a licensed title insurer in the amount of the purchase price and subject only to title exceptions set forth in this Contract.

(b) Title Examination: Buyer will examine the title evidence and deliver written notice to Seller, prior to closing, of any defects that make the title unmarketable. Seller will care the defects at Seller's expense. If Seller is unable to cure the defects, Seller will deliver written notice to Buyer and Buyer can either cancel this Contract or accept title with existing defects and close the transaction.

(c) Survey: Buyer may, at Buyer's expense, have the Property surveyed and deliver written notice to Seller, within 5 days from receipt of survey but no later than closing, of any encreachments on the Property, encroachments by the Property's improvements on other lands or deed restriction or zoning violations. Any such encreachment or violation will be treated in the same manner as title defect and Buyer's and Seller's obligations will be determined in accordance with subparagraph (b) above.

(d) Memorandum: Seller authorizes Buyer to record a Memorandum of Agreement with respect to this contract in the public records upon execution hereof.

(e) Subject To Existing Financing: In the event Buyer is purchasing the Property subject to any existing mortgage(s) or other liens or encumbrances:

(ii) Seller agrees and understands that Buyer is not assuming any responsibility for any mortgages or other lien it takes over subject to.

(iii) Seller assigns its rights to any tax and insurance escrowes held by said mortgage holder(s) or its (their) assigns to Buyer.

(iii) Seller will grant to Buyer a limited power of attorney to deal with the lender(s) and insurance provider(s) with respect to this property.

MISCELLANEOUS

10. EFFECTIVE DATE; TIME; FORCE MAJEU non-performing party is unable in whole or in part to prevent or overcome. All time periods, including Closing Date, will be extended (not to exceed 30 days) for the period that the force majeure or act of God is in place. In the event that such "act of God" or "force majeure" event continues beyond the 30 days in this sub-paragraph, either party may cancel the Contract by delivering written notice to the other and Buyer's deposit shall be refunded.

- 11. NOTICES; COUNTERPARTS: All notices shall be in writing and will be delivered to the parties by mail, personal delivery or 155 156 electronic media. Any notice, document, or item delivered to or received by an attorney representing a party will be as effective as if delivered to or by that party. It is hereby understood by Seller that the Buyer has made full disclosure that he/she may be a licensed real 157 estate agent. This agreement may be executed in counterparts and by facsimile or digital signatures. This Agreement becomes effective as 158 159 of the date of the last signature.
- 12. COMPLETE AGREEMENT: This Contract is the entire agreement between Buyer and Seller. The terms "Buyer," and "Seller," may 160 be singular or plural. No prior or present agreements will bind Buyer or Seller unless incorporated into this Contract. Modifications of this 161 Contract will not be binding unless in writing, signed or initialed and delivered by the party to be bound. Signatures, initials, documents 162 referenced in this Contract, counterparts and written modifications communicated electronically or on paper will be acceptable for all 163 purposes, including delivery, and will be binding. Handwritten or typewritten terms inserted in or attached to this Contract prevail over 164 preprinted terms. If any provision of this Contract is or becomes invalid or unenforceable, all remaining provisions will continue to be 165 fully effective. Buyer and Seller will use diligence and good faith in performing all obligations under this Contract. 166
- 167 13. MARKETING: Upon execution of this Agreement, Buyer will be operating as a principal in the purchase of Seller's property, will have an equitable interest in this property and therefore will have the right to market the property in any way Buyer deems fit; including 168 but not limited to; listing the Property on the Multiple Listing Service (MLS), placing a sign on the property, advertising the property for 169 sale, for rent or for rent to own as well as showing the property to prospective buyers/tenants. Buyer may also assign its rights to this 170 171 Agreement. This Contract is binding on the heirs, administrators, executors, personal representatives and assigns of Buyer and Seller.

14. DEFAULT AND DISPUTE RESOLUTION

- 173 (a) Buyer Default: If Buyer fails to perform any of the covenants of this contract, all money paid to Seller by Buyer as of the event of 174 default shall be retained by or for the account of) the Seller as consideration for the execution of this contract and as agreed liquidated
- 175 damages in full and final settlement of any and all claims for damages;
- 176 (b) Seller Default: If Seller fails to perform any of the covenants of this Contract, or sells the property to another buyer, any money paid by Buyer to Seller pursuant to this contract, as of the event of default, shall be returned to Buyer on demand and the Buyer shall be entitled 177 178 to receive any proceeds received by the Seller, as liquidated damages from the sale of the property to another buyer; or the Buyer may
- 179 elect to seek specific performance instead, at the Buyer's option.
- 180 15. DISPUTE RESOLUTION: This Contract will be construed under the laws of the state where the Property is located. All controversies, claims and other matters in question arising out of or relating to this transaction or this Contract or its breach will be settled 181

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Buyer	7	N	and Seller V.5	acknowledge receipt of a copy of this page, which is Page 3 of 4 Pages.

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Page 12 of 42 Document as follows: Buyer and Seller will have 30 days from the date a dispute arises between them to attempt to resolve the matter through mediation, failing which the parties will resolve the dispute through neutral binding arbitration in the county where the Property is located. The arbitrator may not alter the Contract terms or award any remedy not provided for in this Contract. The award will be based on the greater weight of the evidence and will state findings of fact and the contractual authority on which it is based. If the parties agree to use discovery, it will be in accordance with the state Rules of Civil Procedure and the arbitrator will resolve all discovery-related disputes. Mediation and Arbitration; Expenses: "Mediation" is a process in which parties attempt to resolve a dispute by submitting it to an impartial mediator who facilitates the resolution of the dispute but who is not empowered to impose a settlement on the parties. Mediation will be in accordance with the rules of the American Arbitration Association ("AAA") or other mediator agreed on by the parties. The parties will equally divide the mediation fee, if any. "Arbitration" is a process in which the parties resolve a dispute by a hearing before a neutral person who decides the matter and whose decision is binding on the parties. Arbitration will be in accordance with the rules of the AAA. Each party to any arbitration will pay its own fees, costs and expenses, including attorneys' fees, and will equally split the arbitrators' fees and administrative fees of arbitration. 16. CONTRACT NOTICE: By signing below, each party does hereby acknowledge and agree that each has been given an opportunity to review this Agreement with its/his/her own legal counsel and has either done so or has voluntarily waived the right to do so, and further acknowledges that each is signing this Agreement of its/his/her own free will and accord. Accordingly, this Agreement shall not be construed against either party by reason of drafting or preparation thereof. 17. ADDITIONAL TERMS The parties have set their hands to execute this Agreement Seller Signature:

acknowledge receipt of a copy of this page, which is Page 4 of 4 Pages.

EXHIBIT B



REPLY TO: 7 Century Drive, Suite 201 Parsippany, NJ 07054 973-538-4700

74 Brick Boulevard, Suite 120 Brick, NJ 08723 732-279-3863

August 28, 2018

VIRGINIA SANTOS 23 PERSHING AVENUE CRANFORD, NJ 07016

Re: VIRGINIA SANTOS

Property Address: 23 PERSHING AVENUE, CRANFORD, NJ 07016

Loan Servicer: PNC MORTGAGE, NA

Loan Number: *****5475 File Number: 346DBE

Dear Sir or Madam:

Pursuant to your request, I am enclosing the payoff figures with regard to the above-entitled mortgage. Due to the fact that this matter was forwarded to our office for foreclosure proceedings, there have been additional charges incurred. Accordingly, the total amount due to payoff the above-referenced mortgage is as follows:

Payoff figures good through 09/05/2018:

Principal Balance	\$72,419.77
Interest	\$6,565.42
Recording Fee	\$53.00
Escrow Advance	\$9,463.56
Property Inspections	\$645.00
Outstanding Incurred Foreclosure Fees	\$874.20
Outstanding Incurred Foreclosure Costs	\$586.06
Total Amount Due	\$90,607.01

This figure is good until 09/05/2018. Payoff funds must be remitted by a cashier's check made payable to PNC MORTGAGE, NA, and forward to our office at 7 Century Drive, Suite 201, Parsippany, NJ 07054. Once our client acknowledges that the amount received is sufficient to payoff the loan and accepts your tender, we will begin the process of discontinuing the foreclosure action, if one was commenced and is currently active, and canceling the corresponding Notice of Pendency. After reviewing your account and applying your payment, if the client determines that an overpayment occurred, they will contact you separately for a refund of any overpayment.

Because of interest, late charges, and other charges that may vary from day to day, the amount due on the day you pay may be greater. As a result, if you pay the amount shown above, an adjustment may be

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main necessary after we receive your check, in which event we will inform you before depositing the check for collection. For further information, write us or call (973) 538-4700.

Federal Law requires us to notify you that we are acting as a debt collector, in an attempt to collect a debt. Any information obtained will be used for that purpose.

If you are currently in bankruptcy or have received a discharge in bankruptcy as to this obligation, this communication is intended for informational purposes only and is not an attempt to collect a debt in violation of the automatic stay or the discharge injunction.

Please be advised that this and any further communication will not stay the proceeding of this action unless notified in writing by lender or its counsel, or unless stayed by operation of law.

If you have any further questions, feel free to contact this office's Payoff/Reinstatement Department.

Very truly yours,

Fein, Such, Kahn & Shepard, P.C.

EXHIBIT C

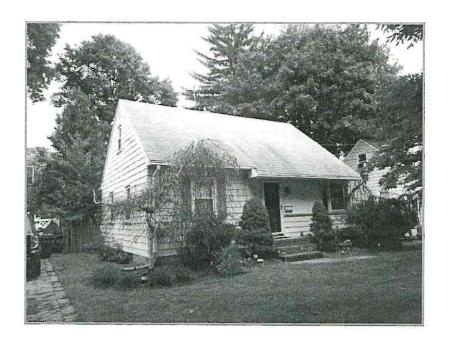
Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Description Document Page 17 of 42

		Document	Tage IT OF	44	
FROM:	1000 1000 100			INVO	ICE
Vito Alberti					
AMJ Real Estate	Appraisals, LLC			INVOICE NU	JMBER
PO Box 3815				Virginia E	
Union, NJ 07083				DATE	control and the second
Telephone Number: 9	08-688-5014	Fax Number:		10/02/2	018
				REFERE	NCE
T0:				Internal Order #:	
Virginia E Santos				Lender Case #:	
Virginia E Santos				Client File #:	
				Main File # on form: Virgini	a E Santos
					a E Santos
Telephone Number:		Fax Number:		Federal Tax ID: 47-158	
Alternate Number:		E-Mail:		Employer ID:	30102
DESCRIPTION					
Lender:	Nex				生态。社会的意思
Purchaser/Borrower:			Client: Virginia	a E Santos	
Property Address:	23 Pershing Ave				
	Cranford				
County: Legal Description:	Union Block 578 Lot 3		State: NJ	Zip: 070	16
д	DIOCK OF O LOT O				
FEES					AMOUNT
1 Family Appraisal					300.00
				CUPTOTAL	
and the same of th				SUBTOTAL	300.00
PAYMENTS					AMOUNT
Check #:	Date: 09/26/2018	Description: Paid			300.00
Check #: Check #:	Date: Date:	Description: Description:			
	Date.	Description:			
				SUBTOTAL	300.00

0.00

TOTAL DUE \$

	e Appraisals, LLC
P.O. Box 3815 Union, NJ 0708	3
ornon, No 0706	_
10/02/2018	
None	
Re: Property:	23 Pershing Ave Cranford, NJ 07016
	Virginia E Santos
File No.:	Virginia E Santos
In accordance wattached, This s	with your request, we have appraised the above referenced property. The report of that appraisal is ummary appraisal is intended for use by the client to determine value as of 09/26/2018. This report is any other use.
	this appraisal is to estimate the market value of the property described in this appraisal report, as encumbered fee simple title of ownership.
city, and an eco	sed on a physical analysis of the site and improvements, a locational analysis of the neighborhood and nomic analysis of the market for properties such as the subject. The appraisal was developed and the ared in accordance with the Uniform Standards of Professional Appraisal Practice.
certification and	usions reported are as of the effective date stated in the body of the report and contingent upon the limiting conditions attached. This appraisal is not to be used for any other litigation tf the written consent of the appraiser.
certification and purposes withou	usions reported are as of the effective date stated in the body of the report and contingent upon the limiting conditions attached. This appraisal is not to be used for any other litigation it the written consent of the appraiser. easure to assist you. Please do not hesitate to contact me or any of my staff if we can be of additional
certification and purposes withou It has been a ple	limiting conditions attached. This appraisal is not to be used for any other litigation it the written consent of the appraiser.
certification and purposes withou t has been a ple service to you.	limiting conditions attached. This appraisal is not to be used for any other litigation it the written consent of the appraiser.
certification and purposes withou lit has been a ple service to you. Sincerely,	limiting conditions attached. This appraisal is not to be used for any other litigation it the written consent of the appraiser.
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certification and purposes without thas been a ple service to you. Sincerely,	limiting conditions attached. This appraisal is not to be used for any other litigation it the written consent of the appraiser. Passure to assist you. Please do not hesitate to contact me or any of my staff if we can be of additional in the contact me



APPRAISAL OF REAL PROPERTY

LOCATED AT:

23 Pershing Ave Block 578 Lot 3 Cranford, NJ 07016

FOR:

None

AS OF:

09/26/2018

BY:

Vito Alberti P.O. Box 3815 Union, NJ 07083 Tel:(908) 688-5014 Email: amjappraisals@comcast.net Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:3514345ass No case 14-28424-JKS RESIDENTIAL APPRAISALOSUMAMIARY REPRORT 42 File No.: Virginia E Santos Property Address: 23 Pershing Ave City: Cranford State: NJ Zip Code: 07016 County: Union Legal Description: Block 578 Lot 3 SUBJECT Assessor's Parcel #: 2903/00578/0000/00003/0000 Tax Year: 2018 R.E. Taxes: \$ 8,351 Special Assessments: \$ 0.00 Borrower (if applicable): Virginia E Santos Current Owner of Record: Virginia E Santos Occupant: Owner Tenant Vacant Manufactured Housing Project Type: PUD Condominium Cooperative Other (describe) H0A: \$ 0 per year per month Market Area Name: N/A Map Reference: 35084 Census Tract: 0373.00 The purpose of this appraisal is to develop an opinion of: Market Value (as defined), or other type of value (describe) This report reflects the following value (if not Current, see comments): Sales Comparison Approach

Approaches developed for this appraisal: Sales Comparison Approach

Property Rights Appraised: Fee Simple Leasehold Leased Fee Other (describe)

This report reflects the following value (if not Current, see comments): Current (the Inspection Date is the Effective Date)

Retrospective Prospective

Property Rights Appraised: Fee Simple Leasehold Leased Fee Other (describe)

GN	Intended Use: Determine value as of 09/26/201	8						
ASSIGN	Intended User(s) (by name or type):							
	Client: Virginia E Santos	Address:	23 Pershing A	ve Cranford	N.J 07016			
	Appraiser: Vito Alberti	Address:	P.O. Box 3815	5. Union, NJ	07083			
	Location: Urban Suburban	Rural Predor	ninant One	-Unit Housing	Presen	Land Use	Change	in Land Use
US	Built up:	Under 25% Occup	11110		One-Unit	85 %	Not Likely	
S	Growth rate: Rapid Stable	Slow 🗵 Owne		0) (yrs)		5 %	Likely *	☐ In Process
F	Property values: Increasing Stable	Declining Tenar			Multi-Unit	5 %	* To:	
MARKET AREA DESCRIPTION	Demand/supply: Shortage In Balance	Over Supply 🔀 Vacar		25 High 175	5 Comm'l	5 %		
ls.	Marketing time: Under 3 Mos. 🖂 3-6 Mos.		it (>5%) 501			%		
범	Market Area Boundaries, Description, and Market Condition	ons (including support for th	e above characteri	istics and trends): <u>S</u>	upply and d	emand app	ear to be in
E	balance at present, causing property values to	to stabilize. Marketing	time is between	en 1 and 6 m	onths for co	mpetitively	priced hom	es. Exposure
AR	time for the subject is consistent with the mai	rketing time for the ne	eighborhood. C	conventional f	inancing is	most comm	on to the ar	ea. The
1	neighborhood boundaries are limited to Cran	ford, NJ.						
IX								
AF								
==								
	Dimensions: .13350 ac			Site Area:	5,817 sf			
	Zoning Classification: R-3				1 Family D	etached		
-		Zoning Complian	nce: Legal		conforming (g		☐ Illegal	☐ No zoning
	Are CC&Rs applicable?			Yes N		lent (if applical	ole) \$	/
	Highest & Best Use as improved: Present use, or	Other use (explain)				The application	0.07	
200	78 (500-5)	THE PER DECEMBERS OF THE						
	Actual Use as of Effective Date: 1 Family Resident	tial	Use as app	praised in this re	port: 1 Far	nily Resider	ntial	
Z	Summary of Highest & Best Use: 1 Family Reside	ential		8				
SITE DESCRIPTION								
읆	I MITAL - DOLLE OU - DOLLE DOLLE							
SCI	Utilities Public Other Provider/Description	Off-site Improvements	Type	Public Priv				
H	Electricity	Street Macadam		_ 🛛 🗜	Size	Avera		
回	Water 🖂 🗆	Curb/Gutter Concrete			22 (1) (1) (1) (1) (1) (1) (1) (1)		ngular	
S	Sanitary Sewer 🖂 🗌	Sidewalk Concrete			Drainage	(Tunna la 10 A)		
	Storm Sewer 🖂 🗆	Street Lights Electric Allev None			_ View	Avera	ge	
		Cul de Sac 🗵 Under	around Utilities	Other (descri	ho)			
	FEMA Spec'l Flood Hazard Area Yes No FEMA	Flood Zone X		# 34039C00		FEMA	Map Date 9/	20/2006
	Site Comments:			01000000	JZ1	i Civir	Wap Date 3/	20/2006
2000	0							
	General Description Exterior Descri		Foundation		Basement	None	Heating	(III
	7.00.DIII	C Block/Avg	Slab <u>o</u>			750		FA
1000		Alum/Avg	Crawl Space 0		% Finished	0%		Gas
		Asph.Shgl/Poor	Basement 75	0	Ceiling	Drywall		Avg
	Existing Proposed Und.Cons. Window Type	spts. Alum/Avg	Sump Pump		Walls	Panel	Cooling	
LS	Actual Age (Yrs.) 68 Storm/Screens	DH/Avg Yes/No/Ava	Dampness Cottlement		Floor	Concrete		CAC
	Effective Age (Yrs.) 35	res/No/Avg			Outside Entry	No	Other	A STATE OF
ME	Interior Description Appliances	Attic None Am		one Noted		10		Avg
VE	Floors Carpet/Tile/Poor Refrigerator		place(s) # 0	Woo	dstove(s) #	3	ar Storage	☐ None
8	Walls Sheetrock/Panel/Fair Range/Oven			***************************************	usiove(s) # _		arage # of Attach.	cars (1 Tot.)
MP	Trim/Finish Wood/Avg Disposal	Scuttle Dec					Detach.	=
Е	Bath Floor Tile/Fair Dishwasher	□ Doorway □ Por			-		BltIn	-
王	Bath Wainscot Fiber/Fair Fan/Hood	⊠ Floor □ Fen					arport	-
는	Doors Wood/Avg Microwave	☐ Heated ☐ Poo	None	-			riveway 1	
Z	Washer/Drye	r 🔲 Finished 🔲	_				Surface Asph	- nalt
E.	Finished area above grade contains: 6 Room	s 3 Bedroo	ms 1.0	Bath(s)	1,152	Square Feet of	Gross Living A	rea Above Grade
SIP	Additional features: Insulated windows.							
DESCRIPTION OF THE IMPROVEMEN	December 4.	accompany to the second						
)ES	Describe the condition of the property (including physical, f	functional and external obso	olescence): At	the time of ir	spection th	e subject w	as found to	be in
u	average/fair/poor market condition. Repairs w	ere noted by or repor	ted to the appr	aiser. All utili	ties were or	at time of	inspection. I	No value
	placed on on non-realty items.							
1								
511								
	Convighto 2007	hy a la mode inc. This form	V ha rangadua - 1	diffed with a common				
G	PRESIDENTIAL Copyright@ 2007	7 by a la mode, inc. This form ma S2 - "TOTAL" appraisal sof	y us reproduced unmo	oned without writter	I permission, how	ever, a la mode, il	nc, must be ackno	wledged and credited. 3/2007
		or TOTAL applaisal 501	twate by a la 111006	s. mg 1-600-A	AIVILITE			3/200/

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:3 STATES ADO SUIVEMARY REPORT 42 FILE NO. Virginia E Sortes

My research d	id X did not reveal any	v prior	sales or transfers of the si	ubject property for	the three years prior to the	e effective date of	f this annraisal	ntos
≥ Data Source(s): 7	ax Assessor/MLS/N	IJ Tax	Records	object property to	and ande years prior to a	o oncouve date of	і шіз аррішзаі.	
	ject Sale/Transfer			ry and/or any curr	ent agreement of sale/listin	g: No sales	s of the subject within	1 3 years, or
Date:		_	nparables within 1 ye	X (5)		110 00100	or the edujoet within	ro yours, or
Price:								
Source(s):								
2nd Prior Su	bject Sale/Transfer							
Date:								
Price:								
Source(s):								
	ON APPROACH TO VAL	UE (if		e Sales Comparis	on Approach was not devi		oraisal.	
FEATURE	SUBJECT		COMPARABLE S	SALE # 1	COMPARABLE S	SALE # 2	COMPARABLE S	ALE # 3
Address 23 Pers			4 Rose St		12 Ramapo Ct		35 Ramapo Rd	
	d, NJ 07016		Cranford, NJ 07016	3	Cranford, NJ 07016	3	Cranford, NJ 07016	j
Proximity to Subject		100	0.73 miles NE		0.79 miles NE		0.75 miles NE	
Sale Price	\$	N/A		330,000		341,000		343,000
Sale Price/GLA	\$	/sq.ft.			\$ 305.56/sq.ft.		\$ 236.88/sq.ft.	a banke k
Data Source(s)	Inspection		MLS# 3423733		MLS# 3446606		MLS# 3428702	
Verification Source(/		Tax Assessor/DOM		Tax Assessor/DOM		Tax Assessor/DOM	13
Sales or Financing		N	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.	DESCRIPTION	+(-) \$ Adjust.
Concessions	N/A		CASH	0	CASH	0	CASH	C
Date of Sale/Time	N/A		06/2019		00/0040	100	10/001=	
Rights Appraised	Fee Simple		06/2018 Fee Simple	0	03/2018	0	12/2017	0
Location	Average	-	Average	-	Fee Simple		Fee Simple	
Site	.13 ac		.11 ac	-	Average	4.555	Average	
View	Average		Average	1	.22 ac Average	-4,500	.14 ac	
Design (Style)	Cape	100	Cape		Cape		Average Cape	
Quality of Constructi			Average		Average		Average	
Age	68		98	+3,000		0	71	0
Condition	Fair/Poor		Average (-15%)		Average (-15%)		Average (-15%)	-51,450
Above Grade	Total Bdrms B	aths	Total Bdrms Baths		Total Bdrms Baths	01,100	Total Bdrms Baths	31,430
Room Count	6 3 1	1.0	7 3 1.1	-3,000			6 3 1.0	
Gross Living Area	1,152	2 sq.ft.	1,100 sq.ft.	0	1,116 sq.ft.	0		-16,300
Basement & Finished		t	Full Basement		Full Basement		Full Basement	
Rooms Below Grade	None		None		None		Finished	-3,000
Functional Utility	Adequate		Adequate		Adequate		Adequate	
Heating/Cooling	FA/CAC		HW/CAC	0	FA/CAC		FA/None	+3,000
Energy Efficient Item			Insul wds		Insul wds		Insul wds	
Garage/Carport	Driveway		Driveway		1 Car Garage		1 Car Garage	-7,000
Porch/Patio/Deck	None		Deck	-2,500	Deck,Patio	-5,000	Enclosed Porch	-4,000
		_						
2								
8								
X								
Renergy Efficient Item Garage/Carport Porch/Patio/Deck Net Adjustment (Total Adjusted Sale Price			□ + ⋈ - \$	-52,000	□ + ⋈ - \$	-67,650	□ + ⋈ - \$	70.750
Adjusted Sale Price	/ PS### 12.000			-32,000		-67,650		-78,750
of Comparables			*	278,000	\$	273,350	\$	264 250
Summary of Sales C amenities and a	omparison Approach	All					for their differences	264,250
amenities and a		est in	dicators of value ava	ilable at the ti	me of inspection GI	A was obtaine	ed from the Municipa	II Tay
Assessor and or	r estimated based u	pon a	n exterior inspection	when not ava	ilable and adjusted	at \$50.00 psf	(minimum 100 sa ft).	Lot size
was adjusted at	\$5,000 per 1/10 of a	a acre	. Age was adjusted	at \$100.00 pe	r yera over 10 years	. Room count	adjustment included	with the
GLA adjustment	. All comparables w	ere a	djusted at 15% for b	eing in averag	e condition.			
Subject data is o	collected from stater	ments	of the client and/or	owner, public	records, and Multiple	Listings Serv	vice (MLS) as availat	ole. The
physical inspect	ion includes observa	ation (of general building m	naterials and c	onditions for compa	rison. Any suc	h problems UNDISC	LOSED to
the appraiser ar	e to be considered of	condit	ions of this report, a	nd the apprais	er reserves the right	to modify the	value opinion upon	discovery
or disclosure.								
The				W 127				
The appraiser no	as no access to wha	at othe	er appraisers have ra	ated a particul	ar comparable or wh	at adjustment	s may have been ma	ade for it.
The appraiser of	this report was not	provi	ded with these peer	or model ratin	gs, and therefore, ca	annot commer	nt on the difference o	f opinion.
The current app	raisers ratings and a	adjust	ments for each com	parable in this	report are correct in	his opinion a	nd typical for this ma	rket area.
		-						
				Harry Control				
				10-				

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 File No.: Virginia E Santos COST APPROACH TO VALUE (if developed) The Cost Approach was not developed for this appraisal Provide adequate information for replication of the following cost figures and calculations. Support for the opinion of site value (summary of comparable land sales or other methods for estimating site value): ESTIMATED REPRODUCTION OR REPLACEMENT COST NEW OPINION OF SITE VALUE Sq.Ft. @ \$ Quality rating from cost service: Effective date of cost data: Sq.Ft. @ \$ Comments on Cost Approach (gross living area calculations, depreciation, etc.): Sq.Ft. @ \$ Sq.Ft. @ \$ Sa.Ft. @ \$ COST Sq.Ft. @ \$ Garage/Carport =\$ Total Estimate of Cost-New ess Physical Functional External Depreciation Depreciated Cost of Improvements =\$ "As-is" Value of Site Improvements ___ =\$ =\$ =\$ Estimated Remaining Economic Life (if required): Years INDICATED VALUE BY COST APPROACH =\$ INCOME APPROACH TO VALUE (if developed) The Income Approach was not developed for this appraisal. Estimated Monthly Market Rent \$ X Gross Rent Multiplier Indicated Value by Income Approach Summary of Income Approach (including support for market rent and GRM): PROJECT INFORMATION FOR PUDs (if applicable) The Subject is part of a Planned Unit Development. Describe common elements and recreational facilities: DIID Indicated Value by: Sales Comparison Approach \$ 270,000 Cost Approach (if developed) \$ N/A Income Approach (if developed) \$ N/A Final Reconciliation The Sales Comparison Approach reflects direct buyer/seller activity and was most strongly considered. The Income Approach was not utilized as single family properties do not typically sell for income potential This appraisal is made 🖂 "as is", 🗌 subject to completion per plans and specifications on the basis of a Hypothetical Condition that the improvements have been completed, 🗌 subject to the following repairs or alterations on the basis of a Hypothetical Condition that the repairs or alterations have been completed, 🗌 subject to the following required inspection based on the Extraordinary Assumption that the condition or deficiency does not require alteration or repair: No conditions placed upon this appraisal report. This report is also subject to other Hypothetical Conditions and/or Extraordinary Assumptions as specified in the attached addenda. Based on the degree of inspection of the subject property, as indicated below, defined Scope of Work, Statement of Assumptions and Limiting Conditions, and Appraiser's Certifications, my (our) Opinion of the Market Value (or other specified value type), as defined herein, of the real property that is the subject of this report is: \$ 270,000 , as of: 09/26/2018 , which is the effective date of this appraisal. If indicated above, this Opinion of Value is subject to Hypothetical Conditions and/or Extraordinary Assumptions included in this report. See attached addenda. A true and complete copy of this report contains 23 pages, including exhibits which are considered an integral part of the report. This appraisal report may not be properly understood without reference to the information contained in the complete report. Attached Exhibits: Scope of Work Limiting Cond./Certifications ☐ Narrative Addendum Photograph Addenda Sketch Addendum Map Addenda Additional Sales Cost Addendum Manuf, House Addendum Hypothetical Conditions Extraordinary Assumptions Client Contact: Virginia E Santos Client Name: Virginia E Santos E-Mail: gsantos617@gmail.com 23 Pershing Ave Cranford NJ 07016 APPRAISER SUPERVISORY APPRAISER (if required) or CO-APPRAISER (if applicable) Supervisory or Appraiser Name: Vito Alberti Co-Appraiser Name: Company: AMJ Appraisals, LLC Company: Phone: (908) 688-5014 Phone: E-Mail: amjappraisals@comcast.net E-Mail: Date of Report (Signature): Date of Report (Signature): License or Certification #: 42RC00233500 State: NJ License or Certification #: State: Designation: Expiration Date of License or Certification: 12/31/2019 Expiration Date of License or Certification: Inspection of Subject: None Exterior Only Inspection of Subject: Interior & Exterior Exterior Only

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:3 The series of Main

ssumptions, Limiting	CDUCUITIONS & BAQDE DUNNORK	File No.:	Virginia E Santos	
Property Address: 23 Pershing Ave	City: Cranford	State: NJ	Zip Code: 07016	
Client: Virginia E Santos	Address:			
Appraiser: Vito Alberti	Address: P.O. Box 3815, Union, NJ 07083			

STATEMENT OF ASSUMPTIONS & LIMITING CONDITIONS

- The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it. The appraiser assumes that the title is good and marketable and, therefore, will not render any opinions about the title. The property is appraised on the basis

of it being under responsible ownership.

- The appraiser may have provided a sketch in the appraisal report to show approximate dimensions of the improvements, and any such sketch

is included only to assist the reader of the report in visualizing the property and understanding the appraiser's determination of its size. Unless otherwise indicated, a Land Survey was not performed.

- If so indicated, the appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other

data sources) and has noted in the appraisal report whether the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.

- The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand.

- If the cost approach is included in this appraisal, the appraiser has estimated the value of the land in the cost approach at its highest and best

use, and the improvements at their contributory value. These separate valuations of the land and improvements must not be used in conjunction

with any other appraisal and are invalid if they are so used. Unless otherwise specifically indicated, the cost approach value is not an insurance

value, and should not be used as such.

- The appraiser has noted in the appraisal report any adverse conditions (including, but not limited to, needed repairs, depreciation, the presence

of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property, or that he or she became aware of during the

normal research involved in performing the appraisal. Unless otherwise stated in the appraisal report, the appraiser has no knowledge of any hidden or unapparent conditions of the property, or adverse environmental conditions (including, but not limited to, the presence of hazardous

wastes, toxic substances, etc.) that would make the property more or less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied, regarding the condition of the property. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, the appraisal report must not be considered as an environmental assessment of

the property.

- The appraiser obtained the information, estimates, and opinions that were expressed in the appraisal report from sources that he or she considers to be reliable and believes them to be true and correct. The appraiser does not assume responsibility for the accuracy of such items

that were furnished by other parties.

- The appraiser will not disclose the contents of the appraisal report except as provided for in the Uniform Standards of Professional Appraisal Practice, and any applicable federal, state or local laws.

- If this appraisal is indicated as subject to satisfactory completion, repairs, or alterations, the appraiser has based his or her appraisal report and valuation conclusion on the assumption that completion of the improvements will be performed in a workmanlike manner.

- An appraiser's client is the party (or parties) who engage an appraiser in a specific assignment. Any other party acquiring this report from the

client does not become a party to the appraiser-client relationship. Any persons receiving this appraisal report because of disclosure requirements

applicable to the appraiser's client do not become intended users of this report unless specifically identified by the client at the time of the assignment.

- The appraiser's written consent and approval must be obtained before this appraisal report can be conveyed by anyone to the public, through advertising, public relations, news, sales, or by means of any other media, or by its inclusion in a private or public database.

- An appraisal of real property is not a 'home inspection' and should not be construed as such. As part of the valuation process, the appraiser performs a non-invasive visual inventory that is not intended to reveal defects or detrimental conditions that are not readily apparent. The presence

of such conditions or defects could adversely affect the appraiser's opinion of value. Clients with concerns about such potential negative factors

are encouraged to engage the appropriate type of expert to investigate.

The Scope of Work is the type and extent of research and analyses performed in an appraisal assignment that is required to produce credible assignment results, given the nature of the appraisal problem, the specific requirements of the intended user(s) and the intended use of the appraisal report. Reliance upon this report, regardless of how acquired, by any party or for any use, other than those specified in this report by the Appraiser, is prohibited. The Opinion of Value that is the conclusion of this report is credible only within the context of the Scope of Work, Effective Date, the Date of Report, the Intended User(s), the Intended Use, the stated Assumptions and Limiting Conditions, any Hypothetical Conditions and/or Extraordinary Assumptions, and the Type of Value, as defined herein. The appraiser, appraisal firm, and related parties assume no obligation, liability, or accountability, and will not be responsible for any unauthorized use of this report or its conclusions.

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:3 Virgina E same SC Wain Certifications & Definition Cument Page 24 of 42 File No.: Virginia E Santos

Property Address: 23 Pershing Ave City: Cranford State: NJ Zip Code: 07016

,	eruncations & Dennitionscume	ent F	age 24 of 42	File No.: Virgini	
	Property Address: 23 Pershing Ave	Cit	y: Cranford	State: NJ Zip C	ode: 07016
		Address:			
	Appraiser: Vito Alberti	Address: P.O	. Box 3815, Union, NJ 07083		
	APPRAISER'S CERTIFICATION				
	I certify that, to the best of my knowledge and belief:				
ij	- The statements of fact contained in this report are true and cor	rect.			
B	- The credibility of this report, for the stated use by the stated us		eported analyses, opinions, and c	onclusions are limited of	nlv bv
3	the reported assumptions and limiting conditions, and are my pe				
y,	- I have no present or prospective interest in the property that is				
	- I have no bias with respect to the property that is the subject o				artioo iiivoivod.
ij	- My engagement in this assignment was not contingent upon di			assignment.	
	My compensation for completing this assignment is not continuous.			adatarminad valua or dir	action
100	in value that favors the cause of the client, the amount of the val				
		ue opinion, un	attainment of a stipulated result,	of the occurrence of a	subsequent event
	directly related to the intended use of this appraisal.		haar area and in a sefermite it	L 16 - 11-16 Ctdd	of Ductoralisms
	- My analyses, opinions, and conclusions were developed, and t		been prepared, in conformity wit	n the Uniform Standards	of Professional
10	Appraisal Practice that were in effect at the time this report was		we will be a consideration of the consideration of		
	- I did not base, either partially or completely, my analysis and/o				
	sex, handicap, familial status, or national origin of either the pros	spective owne	rs or occupants of the subject pro	operty, or of the present	
	owners or occupants of the properties in the vicinity of the subje				
Į	- Unless otherwise indicated, I have made a personal inspection	of the propert	y that is the subject of this report.		
	- Unless otherwise indicated, no one provided significant real pro-	operty apprais	al assistance to the person(s) sign	ning this certification.	
2.00	Additional Certifications:				
8					
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a 0					
	DEFINITION OF MARKET VALUE *:				
Ğ		saulal belian in			u.
	Market value means the most probable price which a property st	iouid bring in	a competitive and open market ur	ider all conditions requi	зпе
	to a fair sale, the buyer and seller each acting prudently and know	wiedgeably, ar	10 assuming the price is not affec	tea by unaue stimulus.	
	Implicit in this definition is the consummation of a sale as of a specific consummation of a specific construction of a specific consummation of a specif	pecified date a	ind the passing of title from seller	to buyer under conditio	ns
	whereby:				
	Buyer and seller are typically motivated;				
	2. Both parties are well informed or well advised and acting in w	nat tney consi	der their own best interests;		
	3. A reasonable time is allowed for exposure in the open market;				
	4. Payment is made in terms of cash in U.S. dollars or in terms of	of financial arr	angements comparable thereto; a	nd	
	5. The price represents the normal consideration for the property	sold unaffect	ed by special or creative financing	g or sales concessions	
	granted by anyone associated with the sale.		ya ya n wa ya wa	v 4. 4.	
	* This definition is from regulations published by federal regulator	ory agencies p	ursuant to Title XI of the Financial	Institutions	
	Reform, Recovery, and Enforcement Act (FIRREA) of 1989 between	een July 5, 19	90, and August 24, 1990, by the	Federal Reserve System	1
	(FRS), National Credit Union Administration (NCUA), Federal Dep	osit Insurance	Corporation (FDIC), the Office of	Thrift Supervision (OTS),
	and the Office of Comptroller of the Currency (OCC). This definiti	on is also refe	renced in regulations jointly public	shed by the OCC, OTS,	
	FRS, and FDIC on June 7, 1994, and in the Interagency Appraisa	I and Evaluation	on Guidelines, dated October 27, 1	1994.	
1	Client Contact. No		AND INTERIOR STATE OF THE PARTY		
	Client Contact: Virginia E Santos		t Name: <u>Virginia E Santos</u>		
	E-Mail: gsantos617@gmail.com	Address:			
	APPRAISER		SUPERVISORY APPRAISER		
	/		or CO-APPRAISER (if applic	able)	
,					
			Supervisory or		
	Appraiser Name: Vito Alberti		Co-Appraiser Name:		
,	Company: AMJ Appraisals, LLC		Company:		
5	Phone: (908) 688-5014 Fax:		Phone:	Fax:	
	E-Mail: amjappraisals@comcast.net		E-Mail:		
ı	Date Report Signed:		Date Report Signed:		
	License or Certification #: 42RC00233500 St	ate: NJ	License or Certification #:		State:
	Designation:		Designation		

Expiration Date of License or Certification:

12/31/2019

Exterior Only

☐ None

☐ Interior & Exterior

Exterior Only

☐ None

Expiration Date of License or Certification:

Inspection of Subject:

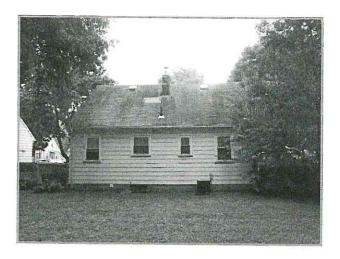
Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Dest Wain Document Phage 25 of 42

		BOOGINOITE I age 20 of				
Borrower	Virginia E Santos					
Property Address	23 Pershing Ave					
City	Cranford	County Union	State	NJ	Zip Code 07016	
Lender/Client	None					



Subject Front

23 Pershing Ave Sales Price N/A Gross Living Area 1,152 Total Rooms Total Bedrooms Total Bathrooms 1.0 Location Average View Average Site .13 ac Quality Average Age 68



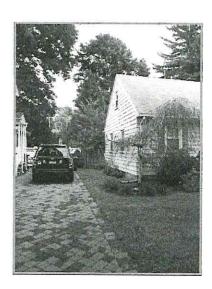
Subject Rear



Subject Street

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35:35 Description Document Rapp age 250 442

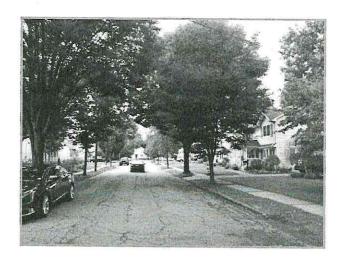
	Virginia E Santos			
Property Address	23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



Left Side



Right Side



Street

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33.35 Desc Main Document and Explain 10/08/18

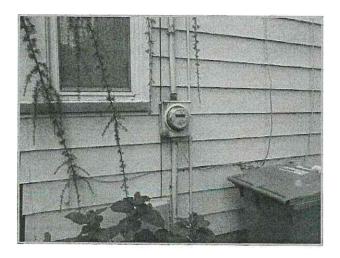
Borrower	Virginia E Santos	Document 1 ago 21 of 12				
	23 Pershing Ave					
City	Cranford	County Union	State	NJ	Zip Code	07016
Lender/Client	None	January Striet	0,000	110	2,5 0000	01010



Front



Deferred Maintenance



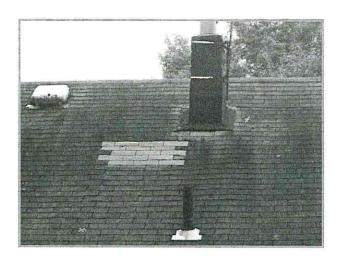
Electric MeterR

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document applications 42

Borrower	Virginia E Santos				
Property Address	S 23 Pershing Ave				
City	Cranford	County Union	State N.	J Zip Code	07016
Lender/Client	None				



Deferred Maintenance



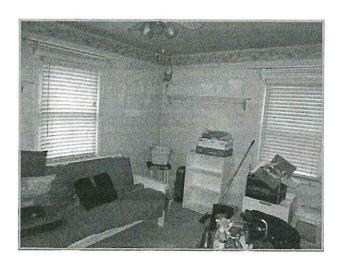
Roof Appeares to be at the end of it life



LR

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13: 55:35 Desc 1/18/18 In Document 12/18/18 Property 13/18/18

Borrower	Virginia E Santos			
Property Address	23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



BR



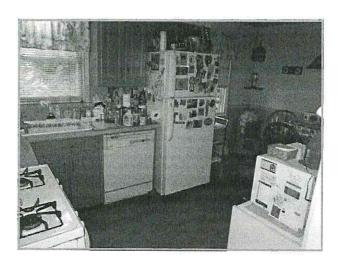
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Bath

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35.35 Desc Wain Document and 10/08/18 13:35.35 Desc Wain

Borrower	Virginia E Santos				
Property Address	23 Pershing Ave				
City	Cranford	County Union	State N	NJ Zip Code	07016
Lender/Client	None				



Kitchen



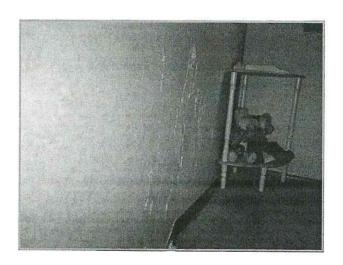
Kitchen



Stairs

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13: 55.35 Desc Wain Documentary 42

Borrower	Virginia E Santos	V		
Property Address	23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



Wall repair



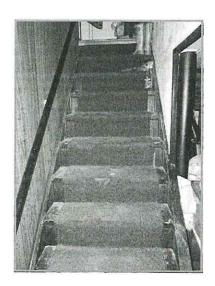
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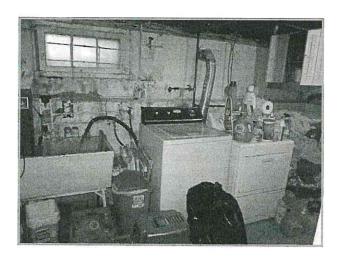
BR

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document 15 of 23 Desc Main

Borrower	Virginia E Santos	Boodinent 1 age 02 of				
Property Address	23 Pershing Ave					
City	Cranford	County Union	State	NJ	Zip Code 07016	
Lender/Client	None					



Stairs



Basement



Heating

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Wain Documentary 19/19/19/19

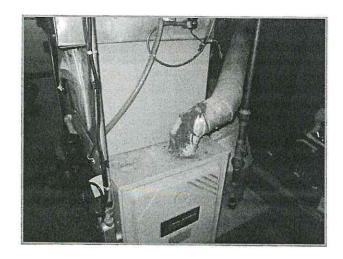
Borrower	Virginia E Santos					
Property Address	23 Pershing Ave					
City	Cranford	County Union	State	NJ	Zip Code 07016	
Lender/Client	None	N. C.				



Water Heater



Basement



Heating

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Wain Documentary 42

Borrower	Virginia E Santos		*	
Property Address	23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



Basement



Basement

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc 1/18/18/18/18

Borrower	Virginia E Santos			
Property Addres	s 23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



Comparable 1

4 Rose St

Prox. to Subject 0.73 miles NE Sale Price 330,000 Gross Living Area 1,100 Total Rooms Total Bedrooms 3 Total Bathrooms 1.1 Location Average View Average Site .11 ac Quality Average Age



Comparable 2

12 Ramapo Ct

Prox. to Subject 0.79 miles NE Sale Price 341,000 Gross Living Area 1,116 Total Rooms 6 Total Bedrooms 3 Total Bathrooms 1.0 Location Average View Average Site .22 ac Quality Average Age 71



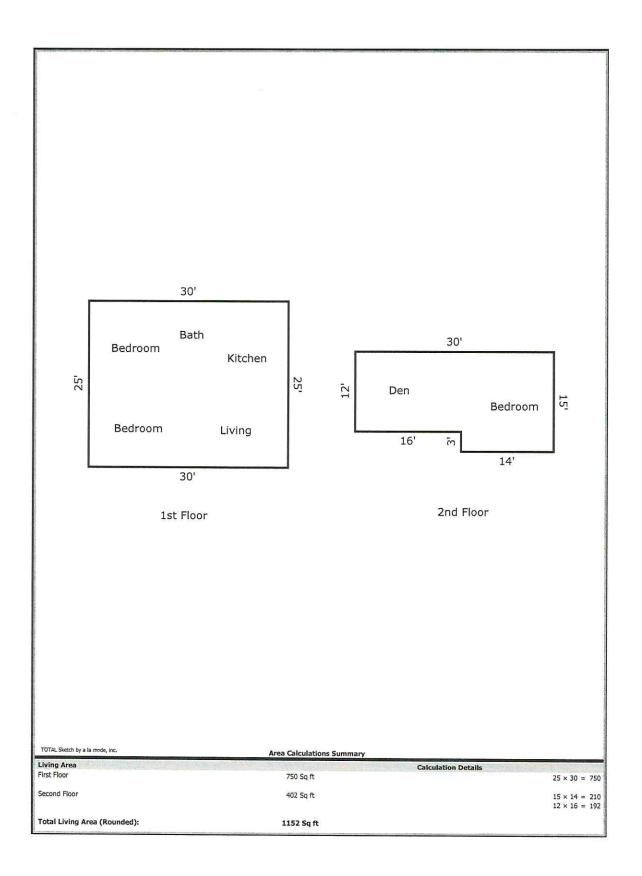
Comparable 3

35 Ramapo Rd

Prox. to Subject 0.75 miles NE Sale Price 343,000 Gross Living Area 1,448 Total Rooms 6 Total Bedrooms Total Bathrooms 1.0 Location Average View Average Site .14 ac Quality Average Age 71

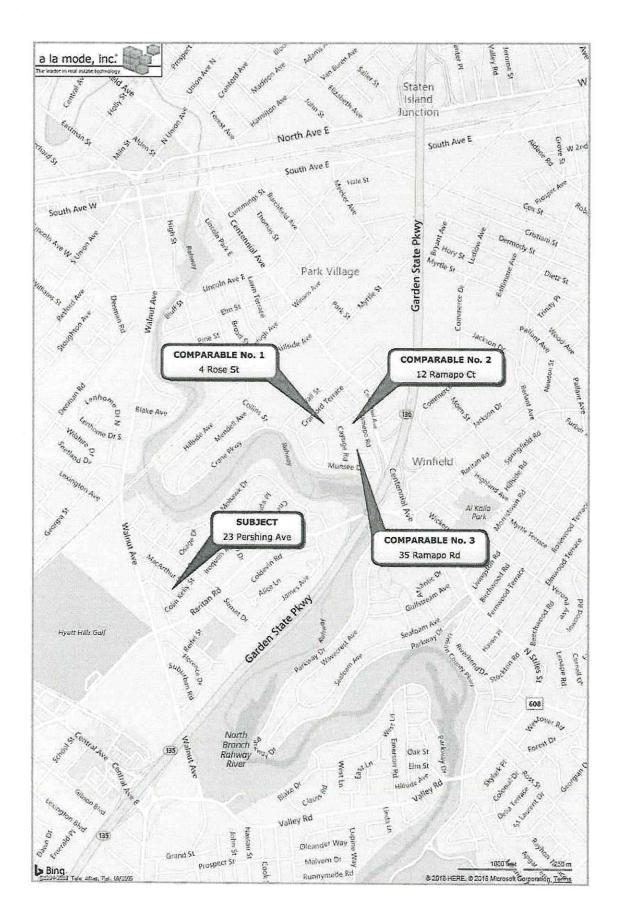
Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Wain Document I ding See 36 of 42

Borrower	Virginia E Santos		•		10		
Property Address	23 Pershing Ave		410				
City	Cranford	County	Union	State	NJ	Zip Code	07016
Lender/Client	None		- value surrent				



Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35.35. Des & Wildin Docume ht Cation and Docume ht Cat

Borrower	Virginia E Santos			
Property Address	23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35.35 Desc. Main Document 10/08/18 38 of 42

Borrower	Virginia E Santos	•	7	
Property Address	23 Pershing Ave			
City	Cranford	County Union	State NJ	Zip Code 07016
Lender/Client	None			



Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:3535 Desc 14 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:35 Desc 14-28424-JKS Doc 48 Filed 10/08/18 Desc 14-28424-JKS De

Dorrower	\		. etg e e	· · · · -			
Borrower	Virginia E Santos						
Property Address	23 Pershing Ave						
City	Cranford	County	Union	State	NJ	Zip Code	07016
Lender/Client	None						



General Star National Insurance Company P.O. Box 10360 (Attn: GSN) Stamford, Connecticut 06904

REAL ESTATE APPRAISERS ERRORS & OMISSIONS INSURANCE POLICY

DECLARATIONS PAGE

This is a claims made and reported policy. Please read this policy and all endorsements and attachments carefully.

Policy Number: NJA355715

Renewal of Number:

1. NAMED INSURED: Vito Alberti

STREET ADDRESS: 5 Robin Ct, Morristown, NJ 07960

2. POLICY PERIOD: Inception Date: 08/20/2018

Expiration Date: 08/20/2019

Effective 12:01 a.m. Standard Time at the address of the Named Insured.

3. LIMITS OF LIABILITY:

Each Claim: \$1,000,000 Aggregate: \$1,000,000

Claim Expenses have a separate Limit of Liability:

Each Claim: \$1,000,000 Aggregate: \$1,000,000

4. DEDUCTIBLE:

Each Claim: \$0 Aggregate: \$0

5. RETROACTIVE DATE: 08/20/2014

If a date is indicated, this policy will not provide coverage for any Claim arising out of any act, error, omission or personal injury which occurred before such date.

6. ANNUAL PREMIUM:

\$514

NJ Property Liability Insurance Guaranty Association (PLIGA): \$3.00 Total Premium and Taxes/Surcharge: \$517.00

7. ENDORSEMENTS:

This policy is made and accepted subject to the printed policy form together with the following form(s) or endorsement(s).

AP 10 0001 06 11, SGN 90 0001 07 10, AP 00 0001 06 11, AP 04 0001 06 11, AP 04 0003 07 14, AP 04 0004 07 14, AP 20 0001 06 11, AP 21 0002 06 11, AP 27 0003 06 11, AP 27 0004 06 11, AP 27 0006 10 16, AP 01 0026NJ 06 11, AP 08 0032NJ 06 11,

8. PRODUCER NAME: Norman-Spencer Agency, Inc.

STREET ADDRESS: 8075 Washington Village Drive Dayton, OH 45458

Authorized Representative

Producer Code: 26480

Date: 07/19/2018

Class Code: 73128

AP 10 0001 06 11

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Page 1 of 1

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:55 Des 2 Main Doc 4 PER 15 FF 3 4 C 4 N 5 4 2

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Borrower	Virginia E Santos				
Property Address	\$ 23 Pershing Ave				
City	Cranford	County Union		State NJ	Zip Code 07016
Lender/Client	None				

State Of New Jersey New Jersey Office of the Attorney General Division of Consumer Affairs

THIS IS TO CERTIFY THAT THE Real Estate Appraisers Board

HAS CERTIFIED

Vito Alberti P.O Box 3815 Union NJ 07083

FOR PRACTICE IN NEW JERSEY AS A(N): Cert Residential Appraiser

1<u>1/04/2017 TO 12/31/2019</u>

Signature of Licensee/Registrant/Certificate Holder

42RC00233500 LICENSE/REGISTRATION/CERTIFICATION#

ACTING DIHE

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 41 of 42

UNITED STATES BANKRUPTCY COURT DISTRICT OF NEW JERSEY		
Caption in Compliance with D.N.J. LBR 9004-1(b)	•]	
Benjamin J. Ginter, Esq		
34 Forest Ave		
Cranford, NJ 07016 T: 908-272-6565		
F: 484-214-0310		
Attorney for Debtor		
In Re:	Case No.:	14-28424
VIRGINIA E. SANTOS	Chapter:	13
	Hearing Date:	11/8/18 AT 11:00 AM
	Judge:	JKS
ORDER AUTHOR	IZINC SALE OF	DDODEDTV EDER AN

ORDER AUTHORIZING SALE OF PROPERTY FREE AND CLEAR OF JUDGMENT LIENS, APPOINTING PROFESSIONALS, ALLOWING LEGAL FEES, AND PERMITTING PAYMENT OF DEBTORS' EXEMPTION

The relief set forth on the following pages, numbered two (2) through _____3 ____ is **ORDERED**.

Case 14-28424-JKS Doc 48 Filed 10/08/18 Entered 10/08/18 13:33:35 Desc Main Document Page 42 of 42

THIS MATTER came to the attention of the Court upon the motion of the Debtor for an Order Authorizing the Sale of certain Real Property Free and Clear of Judgment Liens, Appointing Professional, Allowing Legal Fees and Permitting Payment of Debtors' Exemption.

It is ORDERED as follows:

- 1. Pursuant to 11 U.S.C. Sec. 363(b) and (f), et seq., the Debtor is authorized to sell the property located at 23 Pershing Ave, Cranford, NJ 07016 under the contract signed July 27, 2018.
- 2. Pursuant to 11 U.S.C. Sec. 363(f), the sale of Property authorized above shall be free and clear of all judgment liens covering the Property at the time of sale
- 3. The Debtor shall pay all valid security interests, specifically, the entire balance owed on the mortgage lien currently held by PNC Mortgage at the time of sale.
- 4. Pursuant to 11 U.S.C. Sec. 328(a) and 503(b)(1) Gary Goodman, Esq is appointed as closing counsel to the Debtor in connection with the sale of the property and shall be and hereby is allowed a counsel fee of the proceeds shall be paid out of the gross sales proceeds at closing.
- 5. After payment of the items contained in Paragraphs 3 through 5, and after deduction of all ordinary costs and adjustments and any exemptions which the Debtor took in the property, Debtor shall deliver all net proceeds to the Standing Trustee, or shall deliver such smaller amount as is necessary to complete her obligation under her Chapter 13 Plan.
- 6. Upon the signing and receipt of this Order, Debtor's counsel will circulate the entered Order upon receipt to all interested parties and their attorney.

Dated:			
	4	J.S.C.	